



Risk Placement Services, Inc.



Office Location Expertise

Each one of our office locations has a diverse appetite. While some act as surplus lines brokers, others work as underwriting managers with binding facilities. A broad network of specialists nationwide enable better, more informed solutions based on solid experience, knowledge and insight.



Knowledge. Relationships. Trust and Confidence.



Binding and Programs Offices

Western Region

Boise, ID

Binding and small brokerage office specializing in all types of tougher to place accounts for most all property and casualty lines.

Territory: ID & OR

Tom Webster, Underwriter/Broker
208.246.8813 ■ Tom_Webster@RPSins.com

Boise, ID - WorkCare Northwest

Specialty office with workers compensation program in Idaho, Nevada, and Montana. Currently expanding these states with an additional market. Will be rolling out a truck stop program shortly.

Territory: ID, NV, MT, AZ, NM, CO & UT

Ed Galtney /Ryan Moore, Area Presidents
208.342.6100 ■ Ed_Galtney@RPSins.com
208.342.6100 ■ Ryan_Moore@RPSins.com

Casper, WY

Binding and small brokerage office specializing in all types of tougher to place accounts for most all property and casualty lines.

Territory: WY, MT

Brenda McCann, Underwriter/Broker
307.265.3570 ■ Brenda_McCann@RPSins.com

Colorado Springs, CO - HCI

Satellite in Tampa, FL and Chicago, IL

Binding and brokerage operation specializing in all medical and allied professional classes of business. HCI has many biding programs for many allied and specialty type accounts.

Territory: Nationwide

Jim Bishop, Area President
719.219.2646 ■ Jim_Bishop@RPSins.com

Denver, CO

Binding and Brokerage Facility. This office writes Property, Casualty, Transportation, XS/Umbrella and Professional Liability. They also write a variety of Personal Lines Coverages.

Territory: Colorado

Ralph Robinson, Underwriter
303.955.2943 ■ Ralph_Robinson@RPSins.com

Poulsbo, WA - NIPC

Program Administrator specializing in various industry niches including Social Service Agencies, Municipalities and Schools and Bicycle Dealers and Manufacturers. Their offerings also include a Beauty Services Program that is written nationwide and covers everything from tattoos, permanent cosmetics, med-spas, to name a few. Also interested in new program opportunities.

Territory: Nationwide

Barry Clipsham, Area President
360.697.3611 ■ Barry_Clipsham@RPSins.com

Salt Lake City, UT

Writes all types and sizes of standard and non-standard commercial property and liability accounts within our binding authorities or as a broker. Includes DIC, large property accounts, hard-to-place general liability, auto insurance for non-truckers, all types of professional liability (E&O) and management liability (D&O/EPL).

Territory: Primarily UT, NV, ID, MT, WY & CO

Michael Sobieski, Area President
800.458.9818 or 801.892.7702
Michael_Sobieski@RPSins.com

Scottsdale, AZ

Underwriting and Brokering services (including satellite offices). The main branch provides Binding Facilities and Brokerage Facilities. They write Property, Casualty, Transportation, XS/Umbrella, and Professional Liability. They also write a variety of Personal Lines coverage's.

Territory: AZ, NM, CO, UT, NV, WA, OR, ID, MT & WY

Doug Rutherford, Area President
480.860.5547 ■ Doug_Rutherford@RPSins.com

Seattle, WA

Binding and Brokerage Facility. This office writes Property, Casualty, Transportation, XS/Umbrella, and Professional Liability. They also write a variety of Personal Lines coverage's.

Territory: AZ, NM, CO, UT, NV, WA, OR, ID, MT & WY

Scott Lichtenberg, Brenda McCann
425.329.2630 ■ Scott_Lichtenberg@RPSins.com

Melissa McFarlane, Underwriter/Broker
425.329.2630 ■ Melissa_Mcfarlane@RPSins.com

Central Region

Dallas, TX

Brokerage operation specializing in both property and casualty lines of business. Specialties to include unprotected and CAT exposed properties and difficult to place casualty accounts.

Territory: Nationwide

Malcolm Coffee, Area Vice President
214.438.3790 ■ Malcolm_Coffee@RPSins.com

Houston, TX

Brokerage/Binding office specializing in habitational and GL.

Territory: TX

Patrick Moran, Area Vice President
281.537.7771 ■ Patrick_Moran@RPSins.com

Houston, TX - Leicht General Agency Satellite in Austin, TX

Binding and Small Brokerage office specializing in Property, Casualty, Packages, Auto, Garage, Professional, Inland Marine, Umbrella and Excess.

Territory: TX and contiguous states

Marshall Leicht, Area President
281.496.1100, Ext 116 ■ Marshall_Leicht@RPSins.com

Kansas City, KS

Brokerage office specializing in complex property and casualty. Large and small trucking accounts, para transit and mono line auto risks.

Territory: Nationwide

Janine Worland, Area Vice President
913.681.6660 ■ Janine_Worland@RPSins.com

Little Rock, AR

Binding authority office for small to medium P&C and Transportation risk.

Territory: AR

Tracy Tratz, Branch Manager/Senior Underwriter
501.223.9393 ■ Tracy_Tratz@RPSins.com

Minneapolis, MN - Robert A. Schneider Satellite in Madison, WI

This office is mostly a generalist, with a great deal of program in automation.

Territory: MN, WI, ND, SD and some of IA.

Robert Schneider, Area President
952.938.0655 ■ Robert_Schneider@RPSins.com



Oklahoma City, OK

Brokerage/Binding office specializing in medium to large property and casualty risks.

Territory: OK, AR, KS, MO & TX

Jana Anderson, Area Vice President
405.879.4288 ■ Jana_Anderson@RPSins.com

Omaha, NE

Multiple binding contracts and brokerage facility. Specializing in binding contracts for Property, Casualty, Packages, Commercial Auto, Umbrellas, Cargo with limited Personal Lines. Casualty includes Contractors, Generals, Bar & Taverns, Habitational, Vacants. Brokerage to include Professional, Products, D&O, EPLI.

Territory: Primarily NE, IA, SD, CO
but can access other states

Kim Liermann, Associated V.P.
402.778.5141 ■ Kim_Liermann@RPSins.com

Tulsa, OK

Binding authority office with authority for large and small transportation risk, small to medium commercial GL, property and IM.

Territory: OK

Steve Hall, P&C ■ Angie Powell, Transportation
PH: 800.342.2654 ■ Steve_Hall@RPSins.com
Angie_Powell@RPSins.com

Eastern Region

Cambridge, MD - ISG International

Binding operation with a true specialty in the technology business. Can provide all lines of coverage for business in the IT related sector.

Territory: Nationwide

Contact: Steven Robinson, Area President
800.336.5659 ■ Steven_Robinson@RPSins.com

Charlotte, NC - Edwin M. Rollins

Satellite in Greenville, SC

Transportation specialist with binding and brokerage authority for all classes and sizes of transportation risks. Unit count can be as small as one unit or can be a large fleet. Products include Auto Liability, Physical Damage, General Liability, Excess Auto and Umbrellas.

Territory: NC, SC, VA, GA & TN

Jimmy Proffitt, Area President
704.366.7982 ■ Jimmy_Proffitt@RPSins.com

Ft. Lauderdale, FL

Binding Authority and Brokerage office specializing in both Property and Casualty. Very strong in catastrophic property. Several markets focus on construction business including residential. This office also actively writes personal lines with several carriers in the State of Florida.

Territory: FL

Laura Allen, Area President
954.776.4050 ■ Laura_Allen@RPSins.com

Garden City, NY - Treiber Agency Group

Brokerage operation with specialties in standard lines coverages including small commercial, middle market and larger risks, as well as personal lines including an emphasis in the affluent markets. Representation of most national and several regional carriers.

Territory: NY, NJ, CT, MA, RI & NH

Scott Treiber, Area Vice Chairman
516-622-2550 ■ Scott_Treiber@RPSins.com

Lexington, KY

Binding and brokerage office supported by four placement teams. These teams have expertise in commercial auto and garage (binding), property and casualty (binding), specialty personal lines (binding) and open brokerage.

Territory: KY, TN, NC (Not Transportation), VA, WV, OH, ID & IL

Bobby Owens, Area President
859.685.6200 ■ Bobby_Owens@RPSins.com

New York, NY

Multiple binding contract and brokerage facilities. Specializing in binding contracts for Property, Casualty, Packages, Commercial Auto and Personal Lines. Property and Personal Lines available in all coastal areas. Casualty includes Contractors, General Contractors, and Residential Contractors.

Territory: Nationwide

Jerry Silver, Vice President
212.349.6600 ■ Jerry_Silver@RPSins.com

Portland, ME

Binding and Brokerage office specializing in Transportation, Property & Casualty and Professional. Expertise in Transportation for trucking in the Northeast (large fleets, public auto, logging, construction and garages).

Territory: Nationwide

Elizabeth Piché, Branch Manager
800.365.0136 ■ Elizabeth_Piche@RPSins.com

Providence, RI

Binding and Brokerage office for virtually all classes and sizes of sizes of Property, Casualty and Professional. Expertise in Coastal Property, High Value Homeowners, and General Liability.

Territory: Nationwide

Julia Bridges, Branch Manager
800.568.9757 ■ Julia_Bridges@RPSins.com

Roswell, GA - Continental Special Risks

Full service binding and small brokerage operation, offering a wide array of markets and programs for both commercial and personal lines. Specializes in unique and difficult to place risks.

Territory: GA, AL, TN, NC & SC

Bob Schacher, Area President
800.877.BIND ■ Bob_Schacher@RPSins.com

Stewartsville, NJ

Binding and small brokerage office specializing in general binding to include but not limited to bars, restaurants, garage, contractors, auto, etc.

Territory: NJ & NY

Christine Ahart, Area Vice President
908.626.1010 ■ Christine_Ahart@RPSins.com

Tampa, FL

Binding Authority and Brokerage office specializing in both Property and Casualty. Very strong in catastrophic property. Several markets focus on construction business including residential.

Territory: FL

Liz Parker, Area President
813.289.1220 ■ Liz_Parker@RPSins.com

Uniondale, NY

Multiple binding contract and brokerage facilities. Specializing in binding contracts for Property, Casualty, Packages, Commercial Auto and Personal Lines. Property and Personal Lines available in all coastal areas. Casualty includes Contractors, General Contractors, and Residential Contractors.

Territory: Nationwide

William Chen, Area President
516.872.6700 ■ William_Chen@RPSins.com



RPS[®] Brokerage Offices

Western Region

Los Angeles, CA - LEMAC

Brokerage office with specialists in casualty, property, D&O, E&O, EPLI and Workers Compensation. Casualty is heavily oriented towards construction and Products Liability. Property strengths are Earthquake and Builders Risk. Workers Compensation are accounts over \$25,000 premium where majority of the exposure is in CA. D&O, E&O and EPLI are for both public and private companies of all sizes.

Territory: All Western States

Bill Newton, Area President
323.857.9400 ■ William_Newton@RPSins.com

Orange, CA - LEMAC

Brokerage and binding office with specialists in casualty and property. Casualty is heavily oriented towards construction and Products Liability including an exclusive program for small artisan contractors. Property strengths are Earthquake and Builders Risk.

Territory: All Western States

Bill Newton, Area President
323.857.9400 ■ William_Newton@RPSins.com

Orange, CA

Open brokerage office specializing in both Property & Casualty.

Very strong predominantly in:

- California Earthquake
- Construction - Commercial & Residential
- Umbrella & Excess Liability for Higher Education, Public Entity, Real Estate & Construction

Territory: Nationwide

Steve Cius, Area President
714.558.6141 ■ Steve_Cius@RPSins.com

Central Region

Chicago, IL

Brokerage operation specializing in property, casualty and medical malpractice. Strong expertise in construction, tough products and premises exposures, unprotected and CAT property as well as medical and miscellaneous E & O.

Territory: Nationwide

Joe Nelligan, Area President
312.803.6305 ■ Joe_Nelligan@RPSins.com

Chicago, IL - AVRECO

Professional liability, property and casualty brokerage operation with property and professional liability binding facilities. Strong expertise in medical malpractice, hospital professional liability, E&O including Architects and Engineers, property DIC, deductible buy back, contractors, habitational exposures and excess liability.

Territory: All States and U.S. Territories

Bill Yurek, Area President
312.294.5625 ■ Bill_Yurek@RPSins.com

Chicago, IL - Executive Lines

Satellite in Cleveland, OH

Binding and brokerage operation specializing in all lines of executive lines business including directors and officers, fiduciary, K & R, and fidelity.

Territory: Nationwide

Ryan Collier, Area President
312.803.6360 ■ Ryan_Collier@RPSins.com

Itasca, IL

Brokerage operation specializing in both property, casualty, and workers compensation. Specializes in public entity and religious type business. A strong specialty in boiler and machinery coverage with special coverage forms.

Territory: Nationwide

George Tarulis, Area President
630.285.4450 ■ George_Tarulis@RPSins.com

Eastern Region

Atlanta, GA

Brokerage office specializing in both Property and Casualty. Very strong in catastrophic property and casualty construction business.

Territory: Nationwide

John Head, Vice President/Regional Manager
770.829.3370 ■ John_Head@RPSins.com

Boca Raton, FL

Open brokerage and binding authority markets for property and Casualty risks. Extensive knowledge in structuring complex catastrophic wind coverage for municipal, scholastic and commercial accounts. Permanent insurance and builders risk coverage is available.

Territory: All states and U.S Territories

Raul E Plasencia, Senior Vice President
561.241.4910 ■ Rep_Plasencia@RPSins.com

Boston, MA

Brokerage office providing property, casualty, and executive lines expertise. Special expertise in construction and difficult to place products coverage.

Territory: Nationwide

Charlie McCarthy, Area President
617.788.3203 ■ Charlie_McCarthy@RPSins.com

Manhattan, NY

Brokerage office specializing in larger more complicated property placements with an emphasis on CAT exposures. They focus on a very wide variety of insureds and classes of business. Accounts range in premium from as small as \$25k.

Territory: Nationwide

Harry Tucker, President National Property
212.983.6231, Ext 305 ■ Harry_Tucker@RPSins.com

